### Revised Syllabus of Courses of Master of Commerce (M.Com) Programme at Semester II (To be Implemented from Academic Year- 2016-2017)

### Core Courses (CC)

# 1. Research Methodology for Business

#### Modules at a Glance

SN	Modules	No. of Lectures
1	Introduction to Research	15
2	Research Process	15
3	Data Processing and Statistical Analysis	15
4	Research Reporting and Modern Practices in Research	15
	Total	60

## **Objectives**

SN	Objectives	
1	To enhance the abilities of learners to undertake research in business & social sciences	
2	To enable the learners to understand, develop and apply the fundamental skills in formulating research problems	
3	To enable the learners in understanding and developing the most appropriate methodology for their research	
4	To make the learners familiar with the basic statistical tools and techniques applicable for research	

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SN	Modules/ Units
1	Introduction to Research
	<ul> <li>Features and Importance of research in business, Objectives and Types or research-Basic, Applied, Descriptive, Analytical and Empirical Research.</li> <li>Formulation of research problem, Research Design, significance of Review of Literature</li> <li>Hypothesis: Formulation, Sources, Importance and Types</li> </ul>
	Sampling: Significance, Methods, Factors determining sample size
2	Research Process
	<ul> <li>Stages in Research process</li> <li>Data Collection: Primary data: Observation, Experimentation, Interview, Schedules, Survey,</li> <li>Limitations of Primary data</li> <li>Secondary data: Sources and Limitations,</li> <li>Factors affecting the choice of method of data collection.</li> <li>Questionnaire: Types, Steps in Questionnaire Designing, Essentials of a good questionnaire</li> </ul>
3	Data Processing and Statistical Analysis
	<ul> <li>Data Processing: Significance in Research, Stages in Data Processing: Editing, Coding, Classification, Tabulation, Graphic Presentation</li> <li>Statistical Analysis: Tools and Techniques, Measures of Central Tendency, Measures of Dispersion, Correlation Analysis and Regression Analysis.</li> <li>Testing of Hypotheses —         <ul> <li>Parametric Test-t test, f test, z test</li> <li>Non-Parametric Test - Chi square test, ANOVA, Factor Analysis</li> </ul> </li> <li>Interpretation of data: significance and Precautions in data interpretation</li> </ul>
	Research Reporting and Modern Practices in Research
	<ul> <li>Research Report Writing: Importance, Essentials, Structure/ layout, Types</li> <li>References and Citation Methods:         <ul> <li>APA (American Psychological Association)</li> <li>CMS (Chicago Manual Style)</li> <li>MLA (Modern Language Association)</li> </ul> </li> <li>Footnotes and Bibliography</li> <li>Modern Practices: Ethical Norms in Research, Plagiarism, Role of Computers in Research</li> </ul>

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